

Message Text

UNCLASSIFIED

PAGE 01 BELGRA 06394 010816Z
ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 CCO-00 PASO-00 /021 W
-----061456 012308Z /70

R 311151Z AUG 78
FM AMEMBASSY BELGRADE
TO SECSTATE WASHDC 7795

UNCLAS BELGRADE 6394

E.O. 11652: N/A
TAGS: BDIS, YO
SUBJECT: TRADE COMPLAINT: EXCEL US INTERSERVIS

TO: MR. WILLIAM B. OVERBAY
EXCEL FOOD PRODUCTS CORP.
P.O. BOX 1189, MOUNTAINSIDE NJ 07092

TELWC: 5102230878

1. EMBASSY TELEPHONED MR. PAVLE MITIC OF INTERSERVIS, NOVI SAD.
HE CLAIMS THAT MAY 23 NEGOTIATIONS WITH KOTEKSPRODUKT NEVER
RESULTED IN A SIGNED CONTRACT, AND THAT KOTEKSPRODUKT HAS NOT
ACTUALLY BOUGHT THE 252 TONS IN QUESTION.

2. INTERSERVIS IS PROCEEDING WITH PIECEMEAL SALES FROM CON-
SIGNMENT STOCK, AND MITIC SAYS THEY HAVE SOLD ONLY 58 TONS.
REPORT WAS AIRMAILED TO YOU ON AUGUST 23 FOR JUNE-JULY SALES.

E. INTERSERVIS SAYS DIFFICULTIES IN SELLING ARISE FROM VIGOROUS
COMPETITION AND PRICE SLASHING. MITIC CLAIMS ANOTHER SUPPLIER'S
AGENT IS SELLING FROM CONSIGNMENT NOT ONLY AT LOW PRICE
BUT ALSO FOR DINARS, WHICH IS EXTREMELY ATTRACTIVE TO YUGOSLAV
BUYERS.

4. FINALLY, MITIC POINTED OUT CONSIGNMENT STOCK PROTECTED UNDER
CUSTOMS SUPERVISION, AND HE HOPES TO SELL THE FULL QUANTITY,
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BELGRA 06394 010816Z

WHICH MEANS YOU WILL BE PAID WHEN GOODS ARE ACTUALLY SOLD.
REGARDS, CHRISTOPHER R. HILL, ASSISTANT COMMERCIAL ATTACHE.

AMERICAN EMBASSY
KNEZA MILOSA 50
11000 BELGRADE

TELEX: 11529
EAGLEBURGER

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BELGRA06394
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780358-0647
Format: TEL
From: BELGRADE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978081/aaaaaamh.tel
Line Count: 65
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0aad8457-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1536363
Secure: OPEN
Status: NATIVE
Subject: TRADE COMPLAINT: EXCEL US INTERSERVIS TO: MR. WILLIAM B. OVERBAY EXCEL FOOD PRODUCTS CORP.
TAGS: BDIS, YO
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/0aad8457-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014